

From Member to Insider

Making the Most of Your ANCOR Membership

November 12, 2025



Before We Get Started

- **This webinar is being recorded.** To ensure sound quality, please keep your microphone muted unless asking a question.
- To ask a question, please use the Chat or use the Raise Hand feature and wait to be called on.
- The recording from today's webinar, along with this slide presentation, will be emailed to all registrants within three business days.
- If you experience any technical difficulties, please let us know in the Chat or send an email to **ancor@ancor.org**.



Today's Presenters



Tricia DePalatis
Membership
Coordinator



Gabrielle Sedor
Chief Operating
Officer & Foundation
Director



Lauren Middleburg
Membership
Director

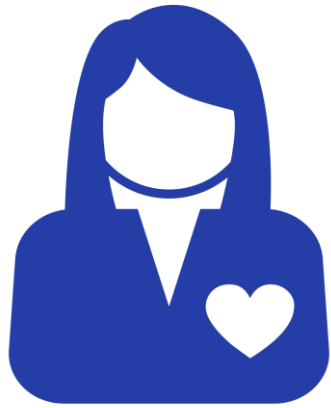


Sean Luechtefeld
Vice President,
Membership &
Communications

Our Purpose

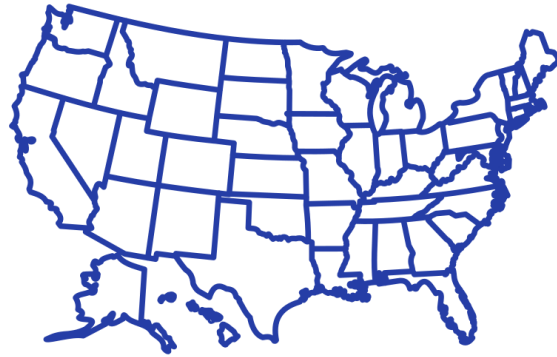
Advancing the future of
supports and services for
people with intellectual and
developmental disabilities

ANCOR by the Numbers



2,500

private providers of
I/DD services



59

state provider
associations



15,000

actively engaged
professionals

Team ANCOR



**Elise
Aguilar**



**Noah
Block**



**Lydia
Dawson**



**Suzanne de
Grouchy**



**Tricia
DePalatis**



**André
Floyd**



**Brennan
Liming**



**Sean
Luechtefeld**



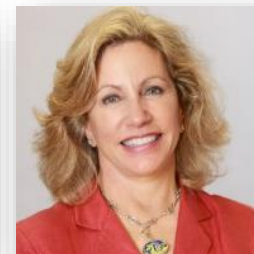
**Donna
Martin**



**Barbara
Merrill**



**Lauren
Middleberg**



**Mariana
Nork**



**Cindy
Ramos**



**Tom
Rice**



**Gabrielle
Sedor**



**Sasha
Sencer**



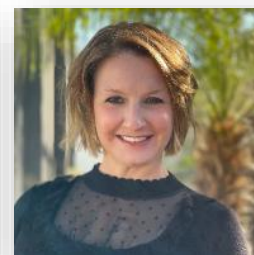
**Ben
Simone**



**Ashley
Smith**



**Alli Strong-
Martin**



**Robyn
Wolfe**



The Insider's Guide to Navigating Providers' Most Pressing Challenges

Optimizing your use of your ANCOR membership is your key to:

- Overcoming rising costs & dwindling resources
- Drinking out of the federal policy firehose
- Supercharging solutions to staffing shortages
- Building a stronger team and a more sustainable business
- Creating community for when the going gets tough



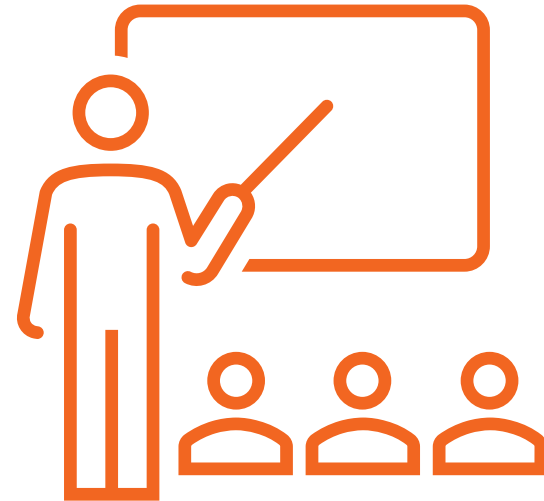
Overcoming Rising Costs & Dwindling Resources



Discounted or Free Access to Events, Educational Programming

In 2026, this includes:

- ANCOR Connect '26 (Apr. 21-23, Boston)
- 2026 Policy Summit & Hill Day (Sep. 15-16, DC)
- **4** (completely free!) Community Conversations
- **6+** multi-part educational webinar series
- **18+** (completely free!) Partner Presentations
- **Numerous** members-only briefings on timely topics and pressing challenges



Discounts from ANCOR's National Partners

DIAMOND PARTNERS



PLATINUM PARTNERS



GOLD PARTNERS



BRONZE PARTNERS



Some of ANCOR's National Partners offer exclusive discounts to ANCOR members. To learn more about ways to save money, **visit the National Partner Discounts hub on the Membership Corner (ANCOR member login required)**



Having an Impact by Sharing Your Story

Tailored support educating lawmakers about the value of investing in your services, including opportunities to:

- Contribute to [ANCOR's Story Bank](#)
- Write & place op-eds & letters to the editor
- Craft and share key messages on social media
- Meet with your members of Congress when they're in your state or district
- Invite your elected officials to visit your site(s) and/or shadow a DSP

[Get started by visiting our Advocacy Toolkit!](#)

Drinking Out of the Federal Policy Firehose



Curated Resources for Staying Ahead of the Curve



*Capitol Correspondence

November 4, 2025



Federal Judges Order Use of SNAP Contingency Funds as November Payments Halt

As the shutdown threatened to halt November payments for the Supplemental Nutrition Assistance Program (SNAP), two federal judges issued separate orders directing the administration to draw on the program's contingency reserve to keep benefits flowing.



Court Blocks Shutdown-Related Layoffs

In a significant development for the federal workforce, the U.S. District Court for the Northern District of California granted a preliminary injunction on October 28 that bars the administration from proceeding with shutdown-related reductions in force (RIFs).



*Stateside Report

October 27, 2025

Stateside Report is ANCOR's weekly column featuring news stories from around the country related to intellectual and developmental disability (I/DD) policy, Medicaid-related issues, and state budgets.



This Week's Highlights



Your One-Stop Advocacy Shop



ANCOR Amplifier
[ancor.org/amplifier](https://www.ancor.org/amplifier)



2025 Advocacy by the Numbers

144,844

Emails, calls & Tweets sent to Congress
since January 1

30,862

First-time advocates engaging in
ANCOR's advocacy

10,523

Visits to ANCOR's Medicaid Resource
Center since January 1

535

Numbers of congressional offices
reached by ANCOR advocates

Your Seat at an Influential Table

**OPPORTUNITIES TO
INFLUENCE ANCOR'S
POLICY AGENDA**

GOVERNMENT RELATIONS COMMITTEE

Charged with informing the direction of the association's public policy principles & priorities

GRASSROOTS COMMITTEE

Charged with expanding opportunities for community providers to engage in grassroots advocacy



***Learn more & get involved
at ancor.org/pac***

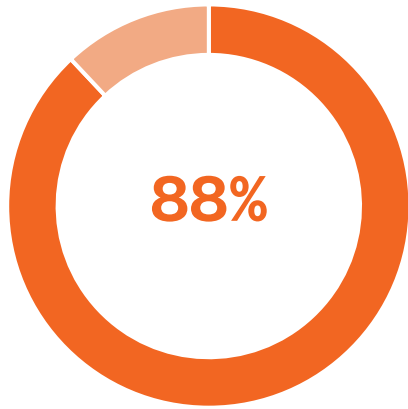
Supercharging Solutions to Staffing Shortages



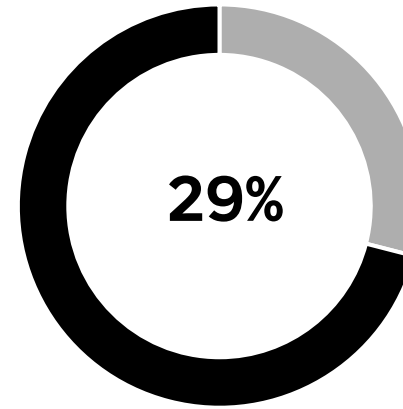
Data & Insights Tailored to Your Advocacy



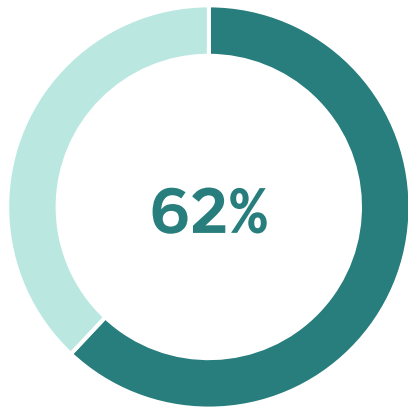
The State of America's Direct Support Workforce Crisis 2025



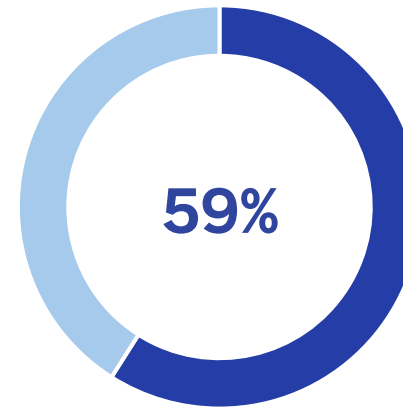
Providers experiencing moderate or severe staffing challenges in past year



Providers discontinuing programs or services due to staffing challenges



Providers turning away new referrals due to staffing challenges



Case managers reporting difficulty connecting people with available services





2026 ANCOR DSP of the Year Awards



Honorees to be recognized April 23
at ANCOR Connect '26 in Boston!

**A Stronger Team,
A More Sustainable Business**



Personalized Pathways to Professional Growth

PARTNERSHIP CONTENT

ANCOR Certificates of Achievement

For organizations serving individuals with intellectual and developmental disabilities (IDD), we offer targeted professional development training plans aimed at promoting career growth, engaging employees, and promoting retention.



Personalized Pathways to Professional Growth



Participants & alumni of the ANCOR Foundation Leadership Academy during its 2025 networking event in San Diego

Career Opportunities

 Search

ARE YOU HIRING?

The ANCOR Careers Board is a great place to recruit your next team member. Posting a career opportunity is free for members and \$500 for non-members.

[Submit a Career Posting](#)

Posted – 10.27.25

Risk Management Coordinator

The Risk Management Coordinator is responsible for coordination of many aspects of the agency Risk and Safety Program.

Imagine the Possibilities, Inc.

This position is remote

Posted – 10.31.25

Chief Business Development and Advancement Officer

This leader will bring structure, discipline, and strategy to how Aspire evaluates, pursues, and executes growth opportunities, while also shaping the organization’s presence with funders, policymakers, and partners.

Aspire Living & Learning

Barre, VT

Industry Insights, Plus A Trusted Partner for Navigating Change



* Industry Insights

November 2025

Industry Insights is a bimonthly column, published in partnership with the experts at Consulting for Human Services (CFHS), featuring news and updates about industry trends and business intelligence from around the country.

The Art of Executive Bandwidth
Stacy DiStefano, CEO, Consulting for Human Services



I've come to believe that the most valuable asset any executive has is not money, not relationships, not even experience; it's bandwidth. In other words: where you place your attention, and where you don't.

CFHS
Consulting For Human Services



Creating Community for When the Going Gets Tough





A blue-tinted background image of the Boston skyline, featuring various skyscrapers and a waterfront with boats. White cherry blossom branches with flowers are in the foreground, partially obscuring the skyline.

SEE YOU IN
BOSTON!

save the date

ANCOR CONNECT '26

APRIL 21-23, 2026

A community centered around you.

The ANCOR Connected Community is the town square of our vibrant community of disability service providers. Dive into discussions, meet like-minded professionals, explore trending topics and more, all right here in the ACC.

[Find Communities](#)


Sean Luechtefeld
(he/him)

Vice President, Membership &
Communications at American
Network of Community Options and
Resources

2572
Contributions

6899
Points

Polls



9/20 GR Advisory Meeting Agenda + New Link

Lydia Dawson in Government Relations Advisory Committee about 3 hours ago

Discussion

Hi all, As a quick reminder, our monthly Government Relations Advisory Committee meeting is Wednesday (9/20) at 2pm ET. Please see the agenda and *new link to join below. Agenda Proposed Regulation ... [show more](#)

[Recommend](#)

[0 Replies](#)

DOL published a similar proposal seeking to raise the overtime salary threshold from \$23,660/year to \$50,440/year with an automatic adjustment every three years. After litigation that reached the Fifth Circuit Court of Appeals, DOL was found to have exceeded its authority. In March 2019, DOL again proposed to increase the salary threshold; the Department was successful in this effort and the newly raised threshold of \$35,368/year became effective in January 2020 and remains in place today.

In 2016, ANCOR launched the *Save Our Services Campaign* to educate federal officials that although well-intended, proposals to increase the salary threshold without additional commensurate funding put an unreasonable strain on already-overstrained community providers that do not control the reimbursement rates to which their services are funded. The direct support workforce crisis, which is directly attributable to stagnant reimbursement rates, directly threatens access to community-based

Quick Links

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- [Answers to FAQs](#)
- [Renew Your Membership](#)
- [Latest News](#)
- [Upcoming Events](#)
- [Resource Library](#)

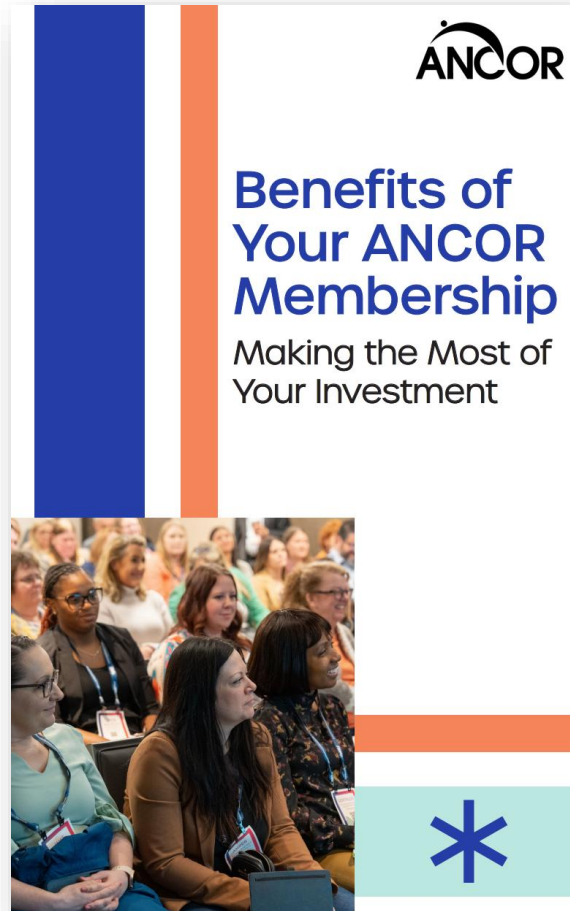
Engagement Leaderboard

**Ready to Dive Deeper But
Unsure Where to Start?**



Benefits Brochure

ancor.org/membership



Membership Corner

ancor.org/membership-corner



Get Started



Create a New ANCOR Account

Is your employer an ANCOR member but you don't yet have an account? Start here.

[Create My Account](#)



Connect with ANCOR on Social Media!

For breaking news, relevant articles, and to stay in-the-know, follow ANCOR on Bluesky, Facebook, LinkedIn, X, and YouTube.

[Follow Us](#)



Share Your ANCOR Pride!

You're an integral part of our community! Share your involvement as an ANCOR member by including this "Proud ANCOR Member" logo on your website or other materials.

[Download the Logo](#)

Your Questions Answered



Reach Out to the Team!

Or send an email to ancor@ancor.org



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Gabrielle Sedor
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Lauren Middleberg
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Sean Luechtefeld
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